

Intel Corporation
2200 Mission College Blvd.
P.O. Box 58119
Santa Clara, CA 95052-8119
(408) 765-8080
www.intel.com



James Mi
Manager, Enabling Technology



Intel Corporation
Content Group

RN4-46
2200 Mission College Blvd.
Santa Clara, CA 95052-8119
(408) 765-9051
Fax (408) 653-9919
james.mi@intel.com

June 30, 1998

To whom it may concern:

Through their personal service and concern for both project and people, the Industrial Mindworks, Inc. team has exhibited high ethics and integrity and has been a pleasure to work with. They have acted as partners in our effort, working closely with us and our industry partners to produce the Open Arcade Architecture API specifications and SDK. Christopher D. Watkins has shown exceptional ability to direct and manage projects, people and talent in order to get the right products produced quickly.

Chris' engineering and science expertise is extraordinary and diverse. In addition to his in-depth understanding, Chris has unusual breadth in his electronics engineering / science & mathematics / software development background, which was very useful in making the product valuable and easy to use by developers and hardware device manufacturers alike. His application of unusual and inventive creativity produces reliable, higher quality products faster than more conventional corporate processes that I have encountered.

Simply, Industrial Mindworks, Inc. and its people show a very high degree of professionalism and an ability to communicate at various levels. Very high quality products are produced with very aggressive deadlines. With Mr. Watkins as both the engineering and business lead, there was never confusion about the direction or goal. I recommend the product development services of Mr. Watkins and his company without reservation.

Sincerely,



James Q. Mi
Manager, Enabling Technology
Intel Corporation